

Jeremy R.C. Cox

Waterloo, Illinois

United States of America

Cell (636) 751-3987

E-mail: jeremyrccox@gmail.com

UK, and US Citizen

Last updated May 2018

BIOGRAPHY

Known in the Industry as 'JetBroker Jeremy', I am currently the Vice President at JetBrokers, Inc; a professional aircraft sales company. My duties at JetBrokers include acting as a direct interface between aircraft purchasers and sellers, marketplace research, prospecting, technical status/compliance review, pre-purchase inspection monitoring, reporting, and aircraft appraisal. My market focus is Dassault Falcon products. In addition to these duties at JetBrokers, Inc. I am very active in the aviation industry. I currently hold valid A&P, IA, and FCC Licenses and a Commercial Certificate with Instrument Rating. As a former member of the Society of Licensed Aircraft Engineers and Technologists, I was elected by the Royal Aeronautical Society as a Technician of the Society in 1987. I am now actively involved in the Greater St. Louis Business Aviation Association. During my varied career, I have also been very active in various roles for the National Business Aviation Association, the Popular Flying Association, the Experimental Aircraft Association; and the Aircraft Owners and Pilots Association. I was formerly the Vice President at a St. Louis based full service FBO and Repair Station, and Aircraft Parts Manufacturing company. My twenty-five plus years of diverse technical and operational experience includes North Atlantic aircraft delivery experience, S.T.C. approval processing, government contract negotiation and awards, FAA coordination and extensive maintenance experience on light aircraft through Air Carrier aircraft. I have also been a Director of Maintenance for several different companies and have also been employed by several airframe manufacturers' independent Service Centers which include Dassault, Gulfstream, Raytheon and Lockheed. I have also air-towed targets for the British and NATO fleets prior to emigrating to the United States from Great Britain. Finally, I am also a regular contributing aviation writer, having been published in a variety of trade journals. I currently maintain a monthly column in the Avbuyer Magazine. I first started his aviation career at the age of nine as a helper and student pilot at the Dorset Gliding Club in Great Britain. To date, I believe that I have managed to amass a treasure trove of knowledge and experience during my more than 43-year aviation career.

LICENSES/CERTIFICATES

FAA Inspection Authorization

FAA A&P Mechanics Certificate

FCC GROL with Radar Endorsement Certificate

Falcon 20 Maintenance Initial/General Familiarization

Gulfstream II/IIB Maintenance Initial/General Familiarization

CAA Aircraft Engineering Certificate – Supercharged Piston Engines

CAA Private Pilot's Licence - Aeroplanes, Group A & B Licence

CAA Instrument Meteorological Conditions Rating – Aeroplanes

CAA Night Rating – Aeroplanes

CAA Flight Radio-Telephony Operator's Licence

FAA Commercial & Instrument Pilot Certificates

Ground & Flight Training I.A.W. cfr 14. FAR 61.31 (g) (1) (i) through (ix) High Altitude Ops

Ground & Flight Training I.A.W. cfr 14. FAR 61.55 Proficient S.I.C. Citation 650

Senior Certified Aircraft Appraiser (NSCA) of the National Aircraft Appraisers Association

Qualified Buyer's Agent of the National Aircraft Appraisers Association

WORK HISTORY

Forty plus years of diversified experience in many aspects of the Aviation Industry. My work assignments have been as follows:

July 99 ~ Today

JetBrokers, Inc. (CURRENT EMPLOYMENT)

Owner/Vice President. Turbo-prop, Turbo-jet and Turbo-fan Aircraft Sales, Chesterfield, Missouri.

Jun 14 ~ Jun 15

Illinois Aviation Trades Association

Board Member (volunteer)

Apr 09 ~ Mar 15 **Greater St. Louis Business Aviation Association**
Immediate Past President/President/Board Member (volunteer)

Aug 09 ~ Sep 11 **Greater St. Louis Air & Space Museum**
President (volunteer)

May 07 ~ Todate **Avbuyer Magazine (World Aircraft Sales Magazine)**
Writer

Aug 02 ~ Jan 06 **Blue Skky Aero, Ltd.**
Founder/Owner. International Trust and Jet Charter Brokerage, Waterloo, Illinois.

July 99 ~ Mar 04 **JC Aviation, LLC.**
Owner. General Aviation Aircraft Inspection, Repair and Maintenance Company, Waterloo, Illinois.

June 00 ~ Aug. 01 **Thunder Air Charter**
Acting & Relief Director of Maintenance/Chief Inspector
FAA Compliance and Paperwork Administration under FAR 145, 135 and 91 for seven Citation, one Gulfstream II, two Navajo, one King Air 200 Aircraft and a Bell 430 Helicopter, Chesterfield, Missouri.

June 96 ~ July 99 **Avtec Fiber Optic Lighting Systems (formerly Avtec, Inc.)**
Vice President and Chief Inspector. Aircraft Lighting Systems, Aircraft Maintenance, Modification Services, Sales and FAA coordinator. Cahokia, Illinois.

Dec. 94 - June 96 **Self Employed - Cox Aviation Consulting Services**
Consultant. Specializing in Aircraft Maintenance Service, Sales, Marketing and FAA Certificate Application Preparation. Contracted to TXI Aviation, Inc. Dallas, Texas

Mar. 91 - Dec. 94 **Avtec, Inc.**
Vice President of Technical Services. Aircraft Maintenance and Modifications Gulfstream, Falcon, Sabreliner and Hawker Series. Sauget, Illinois.

Feb. 90 - Mar. 91 **Riggs Flying Service**
Director of Maintenance and Instructor. Aerial Application and Aerial Application Training. Responsible for ten Aircraft

Nov. 88 - Feb. 90 **Cloudnest Services. Ltd.**
Owner and President. Specializing in Air Carrier and Business Aircraft Maintenance, UK

Aug. 86 - Nov. 88 **FR Aviation. PLC**
Target-Tow Pilot and Falcon 20, Dornier 228, CE441, CE421 and BE55 Base and Line Maintenance Mechanic. UK

Aug. 82 - Aug. 86 **Compton Abbas Air. Ltd.**
General Aviation Pilot and Mechanic. UK

Jan. 79 - Aug. 82 **Air Compton. Ltd.**
Line-Boy and Trainee Aircraft Mechanic. UK

1975 - 1979 **Dorset Gliding Club**

EDUCATION

Certified Aircraft Appraiser

National Aircraft Appraisers Association

USPAP Appraiser

National Aircraft Appraisers Association

Senior Certified Aircraft Appraiser

National Aircraft Appraisers Association

Qualified Buyer's Agent

National Aircraft Appraisers Association

Gulfstream II/IIB Maintenance Familiarization

Airline Maintenance Training.

"FCC GROL with Radar Endorsement" Certificate

Aircraft Electronic Schools of America.

"FAA Inspection Authorization" Certificate

Self Study.

"Guerrilla Selling"

Guerrilla Marketing Group.

"Business Grammar & Usage for Professionals"

Rockhurst College Continuing Education Center.

"The Art of Public Speaking"

Belleville Area College.

"Cold Calling Techniques"

American Management Association.

Aerial Applicators License

Riggs Flying Service.

Commercial & Instrument Pilot Certificates

USA Qualiflight Training.

A&P Mechanics Certificate USA

Self Study.

Falcon 20 Maintenance Familiarization

FR Aviation, UK.

Multi-Engine Pilot UK

Airboume School of Training.

Aircraft Engineer (Aircraft Mechanic) UK

Self Study.

Night Rating UK

Danebury Aviation.

Instrument Rating UK

Skylane Flight Center.

Aircraft Crashcrewman/Rescue Certificate UK

Civil Aviation Authority.

Private Pilots License UK

Air Compton.

High School UK

Sturminster Newton High School.

AIRCRAFT SALES EXPERIENCE

I have successfully brokered: either 'sold' or 'acquired' all of the following aircraft types (multiples of each):

Albatros L-39C

AVRO RJ100

BAe 146-200

Beechjet 400A

Bell 222

Britten Norman Islander BN-2A-20
Cessna 421C Golden Eagle
Cessna Grand Caravan/EX/Cargomaster
Challenger 601-1A
Citation 525/525A/525B/550/551/560/650
Falcon 10/BFJ F20/F20D/F20E/F20F/F20C-5BR/F20F-5BR/F50/F50-4/F50-40/F50EXF2000/F2000LX/F900B/F900C/F7X
Gulfstream IISP/III/IV/IVSP/V
Hawker 700A/800A/800XP/800XPi/800XP2/850XP
King Air C90-1/C90A/F90/200/B200/350/350i
Learjet 23/25/35/35A/45/55
MU Diamond 1A
Pilatus PC12NG
Piper Meridian/Chieftain
Socata TBM 700B/700C1/TBM850
Sabreliner 75A/80SC/80EX
Westwind 1124/II

AIRCRAFT APPRAISAL EXPERIENCE

Starting in late 1999, I have thus far Appraised all of the Following Aircraft Makes & Models:

Airbus A310
AVRO RJ100
BAe146-200
Boeing 727
Challenger 300
Citation 510/525/525A/525B/550/560/560XL/650/750
DHC-8-311 (Q300)
DHC-8-402 (Q400)
Embraer E135LR
Falcon 10/F20F-5BR/F50-4/F50-40/F50EX/F2000LX/F900B/F7X
Global Express
Gulfstream II/III/IV/V
Gulfstream G150
Hawker 750/800A/XP/XP2
King Air C90/E90/F90/200/350
Learjet 35A/55/60/75
Pilatus PC12NG
Socata TBM700B/850
Numerous Light Aircraft, and Helicopters

AIRCRAFT MAINTENANCE EXPERIENCE

A&P IA Certificate

Previously I acted as a Relief Director of Maintenance and Chief Inspector for a 135 Aircraft Operators Certificate Holder in St. Louis. I was also the accountable manager (Authorized Inspector) under an FAA PMA Approved Manufacturer and also the Chief Inspector under an FAA Certified Repair Station (no longer in existence). I have worked as a Mechanic for several major foreign Factory Authorized Service Centers that include Dassault Falcon, Lockheed and Gulfstream. My experience ranges from Light General Aviation Aircraft through Lockheed L1011

AIRCREW EXPERIENCE

Commercial Pilot Certificate

Airplane Single & Multiengine Land. Instrument. High Altitude & Agricultural Ops Endorsements.
1,210.8 Flight Hours Total Time
Two Transatlantic Delivery Flights in light aircraft.
Target Tow Winchman/Pilot
Aerial Photography
Post Maintenance Test Flying

Commercial Aerial Sightseeing
Aerial Agricultural Application

PERSONAL INFORMATION

White Male - Married
Citizen of the United Kingdom and European Union, and also a Naturalized Citizen of the United States
Mensa IQ= 138

PUBLICATIONS

I have written technical articles for many aviation publications, and websites including Forbes since 1992 (a complete bibliography is available upon request); My most recent printed submissions are as follows:

- Why Your Broker Must Be Present At Pre-Buy...* – May 2018 issue of Avbuyer Magazine
- Points of Value Specific to King Airs* – April 2018 issue of Avbuyer Magazine
- Points of Value Specific to Learjets* – March 2018 issue of Avbuyer Magazine
- Turbine Helicopter Values* – February 2018 issue of Avbuyer Magazine
- Points of Value Specific to Bizliners* – October 2017 issue of Avbuyer Magazine
- Bizliner Appraisal Concepts* – September 2017 issue of Avbuyer Magazine
- Points of Value Specific to the Hawker Series of Business Jets* – August 2017 issue of Avbuyer Magazine
- Points of Value Specific to Cessna's Larger Cabin Business Jets* – July 2017 issue of Avbuyer Magazine
- Points of Value Specific to Embraer Executive Jets 'For Sale'* – June 2017 issue of Avbuyer Magazine
- Points of Value Specific to the Falcon 2000, Falcon 900 & Falcon 7X 'For Sale'* – May 2017 issue of Avbuyer Magazine
- Points of Value Specific to used Bombardier Globals and Challenger Jets 'For Sale'* – April 2017 issue of Avbuyer Magazine
- Points of Value Specific to Used Gulfstreams' 'For Sale'* – March 2017 issue of Avbuyer Magazine
- What You Should Know About Avionics Appraisals* – February 2017 issue of Avbuyer Magazine
- Why an On-Site Jet Appraisal Is so Important* – January 2017 issue of Avbuyer Magazine
- What is USAP and Why is it Important?* – November 2016 issue of Avbuyer Magazine
- Lost Aircraft Logbooks* – October 2016 issue of Avbuyer Magazine
- Business Aircraft Modifications* – September 2016 issue of Avbuyer Magazine
- What's the Impact of Damage History on Aircraft Value* – August 2016 issue of Avbuyer Magazine
- A Discussion On Aircraft Values* – July 2016 issue of Avbuyer Magazine

Record of Aviation Maintenance Experience since 8/82 to-date

Compton Abbas Air, Ltd. 8/82 - 8/86

Performed all of the following:
Maintained fleet aircraft and third party aircraft as authorized inspector and maintenance engineer (Mechanic) - M3 company, i.e. Airworthiness Directives compliance, various inspections, various maintenance tasks, structural repair, engine overhaul, flight testing, etc. on a very diverse variety of small general aviation aircraft.

FR Aviation, Plc. 8/86 - 11/87

Performed all of the following:
Falcon 20 All minor and major inspections, engine R&R, major modifications, - corrosion control, line maintenance, target tow.
CF700 Series Minor maintenance, hot section inspection.
Dornier 228 Various inspections, line maintenance.
C441 Various inspections, various maintenance, target tow.
TPE331 Minor maintenance.
T/P Islander Various inspections, various maintenance.

Allison 250	Minor maintenance.
C421	Various inspections, various maintenance.
BE55	Various inspections, various maintenance, target tow.
F100	Various inspections, various maintenance.

Cloudnest Services, Ltd. 11/87 - 02/90

Performed all of the following:

L1011	C, D Checks, cargo/tanker conversion, engine R&R.
C130	Tail demate, engine/prop. maintenance, corrosion control.
B727	Various maintenance tasks
GII, GIII & GIV	72 Month inspection, various maintenance tasks.
RR Spey / Tay	Minor maintenance.
GI	Accident repair.
Citation III	Service bulletin compliance, various maintenance items.
HS748	Major inspection, refurbishment, repairs.
RR Dart	Hot section inspection, engine runs.
HS125	Various inspections, various maintenance.
HP Herald	Various inspections, various maintenance items, engine runs.
Vickers Viscount	Wing main spar replacement.
F27	Various inspections, various maintenance items, engine runs.
EMB Banderante	Refurbishment, repairs, various maintenance items.
Shorts 330 / 360	Various inspections, various maintenance.
C210	Accident repair.
Beech QueenAir	Windshield Replacement.
C421	Windshield Replacement.
Navajo	Various inspections, various maintenance.
King Air Series	Various inspections, various maintenance, service bulletin compliance, - airworthiness directive compliance.
PW PT6A	Hot section inspection, engine runs.
Beechjet	Various inspections, various maintenance.
PW JT15	Minor maintenance.
BN Fieldmaster	Various inspections, various maintenance.
Citation Series	Various inspections, various maintenance.

Riggs Flying Service 02/90 - 03/91

Performed all of the following:

Maintenance and Agricultural Flying Instructor. Maintained fleet aircraft as Director of Maintenance, i.e. Airworthiness Directives compliance, various inspections, various maintenance tasks, structural repair, flight testing, sign-offs, etc. on the following aircraft:

Schweizer AG Cat
Piper Pawnee
Hutchinson Pawnee
C120
C140
C170
Piper Cubs
Aeronca Scout
Bellanca Viking.

Avtec, Inc. 03/91 - 12/94

Performed all of the following:

Sabreliner	Chapter 5 Corrosion Inspection.
Falcon 20	Major Corrosion Inspection
Various inspection and maintenance tasks, sign-offs, service bulletin and log book research.	

Cox Aviation Consulting Services 2/94 - 6/96

Performed all of the following:

Falcon 20	Major corrosion inspection, logbook research, sign-offs,
-----------	--

Messier Bugatti Observed many landing gear overhaul processes / items.
FAR 125 Application preparation.
FAR 145 Application preparation, and Manual Writing/Approval

Avtec, Inc. 6/96 – 7/99

Performed all of the following:
Various inspection and maintenance tasks.
Interior refurbishment. Sign-Offs. Logbook research. Service bulletin research. STC and PMA Approval.
Fiber Optic Lighting Systems.
Falcon 20, Sabreliner, Gulfstream II, Beechjet.
Major Modification and Repair of various Falcon 20 aircraft including Cargo Modification.

Thunder Air Charter, Inc. 6/00 – 8/01

Performed all of the following:
Sign-Offs. Logbook research. Service bulletin research. Major Modification and Repair
Citation 650
Citation 525
Citation 551/550
King Air 200
Cessna Caravan
Piper Navajo
Bell 430

JC Aviation, LLC 6/99 – 3/04

Performed all of the following:
Various inspection, maintenance, modification and repair tasks, logbook research, sign-offs,
Gulfstream IIB
Falcon 10
Falcon 20
Hawker 125
Hawker 700
King Air
Lear
Small General Aviation aircraft (below 12,500 Lbs.).

Wings of Hope 6/99 – 1/16

Perform all of the following:
Various inspection, maintenance, modification and repair tasks.
Logbook research and sign-offs,
Various General Aviation Aircraft

JetBrokers 7/99 – ToDate

Perform all of the following:
Logbook research, previous compliance sign-offs, and ferry permits
Pre-purchase inspections oversight

PERSONAL LIFE

I am registered with all of the following Organizations and Associations:

Aircraft Owners and Pilots Association (AOPA) - Premier Member
Experimental Aircraft Association (EAA) - Life Member
Greater St. Louis Business Aviation Association (GSLBAA)
National Aircraft Appraisers Association
National Business Aviation Association (NBAA)
Royal Aeronautical Society (RAeS)